

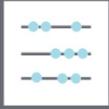
**ZOO MIAMI FOUNDATION, INC.**

FINANCIAL STATEMENTS AND  
INDEPENDENT AUDITORS' REPORT

SEPTEMBER 30, 2016 AND 2015

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## INDEPENDENT AUDITORS' REPORT

To the Board of Directors  
Zoo Miami Foundation, Inc.  
Miami, Florida

We have audited the accompanying financial statements of Zoo Miami Foundation, Inc. (the "Foundation"), which comprise the statements of financial position as of September 30, 2016 and 2015 and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

### **Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditors' Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Foundation as of September 30, 2016 and 2015, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

A handwritten signature in blue ink that reads "Veedy-DeArman Turpile". The signature is written in a cursive, flowing style.

CERTIFIED PUBLIC ACCOUNTANTS

Coral Gables, Florida  
January 24, 2017

**ZOO MIAMI FOUNDATION, INC.**  
**STATEMENTS OF FINANCIAL POSITION**  
**SEPTEMBER 30, 2016 AND 2015**

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**ASSETS**

	<u>2016</u>	<u>2015</u>
Cash	\$ 583,783	\$ 469,035
Unconditional promises to give, net	986,553	336,413
Other accounts receivable	23,824	73,621
Investments	16,433,105	15,285,414
Prepaid expenses and other assets	119,325	114,975
Property and equipment, net	<u>275,155</u>	<u>273,150</u>
 TOTAL ASSETS	 <u>\$ 18,421,745</u>	 <u>\$ 16,552,608</u>

**LIABILITIES AND NET ASSETS**

**LIABILITIES**

Accounts payable and accrued expenses	\$ 274,954	\$ 266,212
Deferred revenues	107,572	58,863
Capital lease obligations	<u>48,548</u>	<u>-</u>
 TOTAL LIABILITIES	 <u>431,074</u>	 <u>325,075</u>

**NET ASSETS**

Unrestricted	212,583	823,696
Unrestricted board designated	<u>4,472,295</u>	<u>4,665,574</u>
Total unrestricted	4,684,878	5,489,270
 Temporarily restricted	 6,229,808	 3,850,824
Permanently restricted	<u>7,075,985</u>	<u>6,887,439</u>
 TOTAL NET ASSETS	 <u>17,990,671</u>	 <u>16,227,533</u>
 TOTAL LIABILITIES AND NET ASSETS	 <u>\$ 18,421,745</u>	 <u>\$ 16,552,608</u>

The accompanying notes are an integral part of these financial statements.

**ZOO MIAMI FOUNDATION, INC.**  
**STATEMENTS OF ACTIVITIES**  
**FOR THE YEARS ENDED SEPTEMBER 30, 2016 AND 2015**

	2016				2015			
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Revenues, gains and other support:								
Membership dues, net	\$ 1,516,830	\$ -	\$ -	\$ 1,516,830	\$ 1,565,553	\$ -	\$ -	\$ 1,565,553
Donations and grants	1,193,680	1,858,556	188,546	3,240,782	2,080,623	574,139	262,071	2,916,833
Contribution from Zoo Miami	-	-	-	-	-	870,363	84,775	955,138
Donated facilities	75,000	-	-	75,000	75,000	-	-	75,000
Special events	306,280	-	-	306,280	182,278	-	-	182,278
Education services	164,554	-	-	164,554	224,979	-	-	224,979
Miscellaneous	18,119	-	-	18,119	14,204	-	-	14,204
Investment income (loss), net	71,450	1,273,683	-	1,345,133	(51,510)	(265,373)	-	(316,883)
Net assets released from restrictions and changes in restrictions	753,255	(753,255)	-	-	2,376,898	(2,376,898)	-	-
<b>TOTAL REVENUES, GAINS AND OTHER SUPPORT</b>	<b>4,099,168</b>	<b>2,378,984</b>	<b>188,546</b>	<b>6,666,698</b>	<b>6,468,025</b>	<b>(1,197,769)</b>	<b>346,846</b>	<b>5,617,102</b>
Expenses:								
Program services:								
Education	1,000,354	-	-	1,000,354	1,334,308	-	-	1,334,308
Children's Zoo / Zoo operations	1,088,705	-	-	1,088,705	2,267,115	-	-	2,267,115
Volunteer services and human resources	67,118	-	-	67,118	170,557	-	-	170,557
Membership	538,106	-	-	538,106	707,380	-	-	707,380
Marketing	1,457,785	-	-	1,457,785	1,472,063	-	-	1,472,063
Support Services:								
Administration	338,187	-	-	338,187	336,650	-	-	336,650
Donated facilities	75,000	-	-	75,000	75,000	-	-	75,000
Development activities	137,291	-	-	137,291	277,373	-	-	277,373
Special events	201,014	-	-	201,014	133,802	-	-	133,802
<b>TOTAL EXPENSES</b>	<b>4,903,560</b>	<b>-</b>	<b>-</b>	<b>4,903,560</b>	<b>6,774,248</b>	<b>-</b>	<b>-</b>	<b>6,774,248</b>
<b>CHANGE IN NET ASSETS</b>	<b>(804,392)</b>	<b>2,378,984</b>	<b>188,546</b>	<b>1,763,138</b>	<b>(306,223)</b>	<b>(1,197,769)</b>	<b>346,846</b>	<b>(1,157,146)</b>
<b>NET ASSETS AT THE BEGINNING OF YEAR</b>	<b>5,489,270</b>	<b>3,850,824</b>	<b>6,887,439</b>	<b>16,227,533</b>	<b>5,795,493</b>	<b>5,048,593</b>	<b>6,540,593</b>	<b>17,384,679</b>
<b>NET ASSETS AT END OF YEAR</b>	<b>\$ 4,684,878</b>	<b>\$ 6,229,808</b>	<b>\$ 7,075,985</b>	<b>\$17,990,671</b>	<b>\$ 5,489,270</b>	<b>\$ 3,850,824</b>	<b>\$ 6,887,439</b>	<b>\$16,227,533</b>

The accompanying notes are an integral part of these financial statements.

**ZOO MIAMI FOUNDATION, INC.**  
**STATEMENTS OF CASH FLOWS**  
**FOR THE YEARS ENDED SEPTEMBER 30, 2016 AND 2015**

	<u>2016</u>	<u>2015</u>
CASH FLOWS FROM OPERATING ACTIVITIES:		
Change in net assets	<u>\$ 1,763,138</u>	<u>\$ (1,157,146)</u>
Adjustments to reconcile change in net assets to net cash provided by (used in) operating activities:		
Depreciation and amortization	62,573	59,080
Provision for bad debt	-	27,875
Discounts to net present values	65,100	10,284
Net realized and unrealized (gain) loss from investments	(932,540)	782,278
(Increase) Decrease in operating assets:		
Unconditional promises to give, net	(715,240)	(108,820)
Other accounts receivable	49,797	(67,109)
Prepaid expenses and other assets	(4,350)	(3,125)
Increase (Decrease) in operating liabilities:		
Accounts payable and accrued expenses	8,742	(41,310)
Deferred revenues	48,709	(37,496)
TOTAL ADJUSTMENTS	<u>(1,417,209)</u>	<u>621,657</u>
NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES	<u>345,929</u>	<u>(535,489)</u>
CASH FLOWS FROM INVESTING ACTIVITIES:		
Purchases and disposals of property and equipment, net	(5,384)	(47,995)
Change in investments, net	(215,151)	1,910,522
NET CASH (USED IN) PROVIDED BY INVESTING ACTIVITIES	<u>(220,535)</u>	<u>1,862,527</u>
CASH FLOWS FROM FINANCING ACTIVITIES:		
Funds held on behalf of Zoo Miami, net of contribution	-	(997,637)
Principal payments under capital lease obligations	(10,646)	(8,962)
NET CASH (USED IN) FINANCING ACTIVITIES	<u>(10,646)</u>	<u>(1,006,599)</u>
NET INCREASE IN CASH	114,748	320,439
CASH AT BEGINNING OF YEAR	<u>469,035</u>	<u>148,596</u>
CASH AT END OF YEAR	<u>\$ 583,783</u>	<u>\$ 469,035</u>
<hr/>		
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:		
Donated facility and goods (see Note 2)	<u>\$ 164,902</u>	<u>\$ 149,659</u>
Cash paid for interest	<u>\$ 4,085</u>	<u>\$ 254</u>
Equipment purchased with capital leases	<u>\$ 59,194</u>	<u>\$ -</u>

The accompanying notes are an integral part of these financial statements.

**ZOO MIAMI FOUNDATION, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**SEPTEMBER 30, 2016 AND 2015**

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**NOTE 1 - GENERAL**

Zoo Miami Foundation, Inc. (the "Foundation") was incorporated in the State of Florida for the purpose of promoting, developing and providing support to zoological parks and gardens, specifically Miami-Dade Zoological Park and Gardens ("Zoo Miami"), formerly known as Miami Metro Zoo. Among other programs, the Foundation delivers educational and outreach programs, raises philanthropic and government grant funds, provides marketing and communications, and manages the membership and volunteer programs for the benefit of Zoo Miami. The Foundation derives its principal support and revenues through membership dues, grants and donations.

In November 1998, the Miami-Dade Board of County Commissioners (the "Board") approved an ordinance to establish an Oversight Board and companion operating agreement between Miami-Dade County and the Foundation. The Oversight Board consists of nine members from Miami-Dade County and the Foundation. It oversees the creation of a strategic plan for Zoo Miami and the preparation of a joint operating budget, ensures compliance with the terms and conditions of the operating agreement and serves in an advisory capacity to the Board. There has been no conveyance of County property to the Board or the Foundation. The Miami-Dade County Parks and Recreation Department continues to oversee the daily operations of Zoo Miami. The Foundation, in addition to its current functions, takes an active role in promoting the cultural institution.

**NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**Financial Statement Presentation**

The financial statements are prepared using the accrual basis of accounting. Net assets, revenue, gains and losses are classified into three classes of net assets based on the existence or absence of donor-imposed restrictions. The three net asset categories are reflected in the accompanying financial statements as follows:

Unrestricted

The part of net assets of the Foundation resulting from contributions and other inflows of assets that are neither permanently nor temporarily restricted by donor-imposed stipulations. The only limits on unrestricted net assets are broad limits resulting from the nature of the Foundation and the purpose specified in its articles of incorporation and bylaws. In addition, the Foundation has unrestricted, board designated net assets resulting from contributions whose use by the Foundation is not limited by donor-imposed stipulations. The Foundation has internally earmarked such funds not to be expended for an unspecified period of time.

Temporarily Restricted

The part of the net assets of the Foundation resulting from contributions and other inflows of assets whose use by the Foundation is limited by donor-imposed stipulations that either expire by passage of time or can be fulfilled and removed by actions of the Foundation pursuant to those stipulations.

Permanently Restricted

The part of the net assets of the Foundation resulting from contributions and other inflows of assets whose use by the Foundation is limited by donor-imposed stipulations that neither expire by passage of time nor can be fulfilled or otherwise removed by actions of the Foundation.

When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is fulfilled, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the Statements of Activities as net assets released from restrictions and changes in restrictions.

**ZOO MIAMI FOUNDATION, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**SEPTEMBER 30, 2016 AND 2015**

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NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

**Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America ("U.S. GAAP") requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**Concentration of Credit Risk and Market Risk**

Financial instruments that potentially subject the Foundation to concentrations of credit risk consist principally of temporary cash deposits in excess of the Federal Deposit Insurance Corporation (the "FDIC") insured limits. At times, such balances may be in excess of the insurance limits of the FDIC. The Foundation has not experienced losses in such accounts.

The Foundation invests in marketable debt and equity securities, which, inherent in the fair market value determination, include the risk factor of credit worthiness for each individual debt and equity security. Investments are subject to both credit and market risks. Credit risk is the possibility that a loss may occur from the failure of another party to perform according to the terms of a contract. Market risk is the possibility that fluctuations in the investment market will impact the value of the portfolio. The Foundation has an investment policy and utilizes management oversight, and periodically reviews its investment portfolios to monitor these risks.

Concentrations of credit risk do exist with respect to pledges made to the Foundation during the year. Management considers credit risk associated with pledges receivable to be low due to the diversity of the donors and the recurring nature of many donations.

**Cash and Cash Equivalents**

For the purpose of reporting cash flows, the Foundation considers all highly liquid investments with an initial maturity of three months or less to be cash equivalents. However, the Foundation's policy is to include money market accounts not held at financial institutions, which are highly liquid, in investments.

**Contributions, Membership Dues and Receivables**

Contributions received are recorded as unrestricted, temporarily restricted or permanently restricted support depending on the existence and/or nature of any donor-imposed restrictions.

Membership dues are recognized as revenue for financial reporting purposes in the year the fees are earned.

Unconditional promises to give due in excess of one year are discounted at the present value of their estimated future cash flows. Unconditional promises to give and other receivables are recorded in the Statements of Financial Position at fair value estimated by discounted cash flow analyses, using an average discount rate of 4% and 5% for the years ended September 30, 2016 and 2015. Management provides for probable uncollectible amounts based on its assessment of recent collection history and current donor relationships. Account balances are charged off against the allowance after all means of collection have been exhausted and the potential for recovery is considered remote. The Foundation recorded an allowance for unconditional promises to give of \$42,875 for both years ended September 30, 2016 and 2015 (See Note 3).

**ZOO MIAMI FOUNDATION, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**SEPTEMBER 30, 2016 AND 2015**

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NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

**Income Taxes**

The Foundation is a non-profit corporation which is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code and, accordingly, generally would not incur income taxes. As a result, the financial statements do not reflect a provision for income taxes.

The Foundation recognizes and measures tax positions based on their technical merit and assesses the likelihood that the positions will be sustained upon examination based on the facts, circumstances and information available at the end of each period. Interest and penalties on tax liabilities, if any, would be recorded in interest expense and other non-interest expense, respectively.

The U.S. Federal jurisdiction is the major tax jurisdiction where the Foundation files income tax returns. The Foundation is generally no longer subject to U.S. Federal examinations by tax authorities for fiscal years before 2013.

**Property and Equipment, Net**

Property and equipment purchases are recorded at cost or, if contributed, at the fair value at the time of donation. Depreciation of property and equipment is computed on the straight-line method over the estimated useful lives of the respective assets ranging from 3 to 10 years. Upon sale or disposition, the cost and related accumulated depreciation are removed from the accounts and any gain or loss is recorded. Maintenance and repairs are expensed as incurred. The Foundation capitalizes assets purchased which exceed \$500.

The carrying value of long-lived assets is reviewed if the facts and circumstances, such as significant declines in revenues, earnings or cash flows or material adverse changes in the Foundation's climate, indicate that they may be impaired. If any impairment in the value of the long-lived assets is indicated, the carrying value of the long-lived assets are adjusted to reflect such impairment based on the fair value of the impaired assets or an estimate of fair value based on discounted cash flows. No write-downs for impairment of long-lived assets were recorded in 2016 or 2015.

**Funds Held on Behalf of Zoo Miami**

The Foundation previously maintained funds in its investments on behalf of Zoo Miami. These funds were utilized at the discretion of Zoo Miami and the Foundation acted as a conduit. The Foundation did not record revenue or expenses in the Statement of Activities related to these funds. As of September 30, 2015, these funds were contributed to the Foundation by Zoo Miami, see Note 12.

**Deferred Revenues**

The Foundation records deferred revenue for monies received in advance for special events, multi-year memberships, and other programs that have not taken place as of September 30, 2016 and 2015.

**Allocation of Functional Expenses**

The costs of providing the various programs and other activities have been summarized on a functional basis in the Statements of Activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

**Accrued Expenses**

The Foundation records accrued expenses primarily for employees' vacation, and professional fees.

**ZOO MIAMI FOUNDATION, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**SEPTEMBER 30, 2016 AND 2015**

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NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

**Donated Facility, Goods and Services**

The Foundation occupies, without charge, a building owned by Miami-Dade County. The estimated fair rental value of the premises is reported as support and expense in the period in which the building is used. Donated facilities for each of the years ended September 30, 2016 and 2015 totaled \$75,000 and are respectively reflected under the caption "Donated facilities" on the Statements of Activities.

The Foundation receives certain contributions of services for which it would otherwise have to pay and donated goods which are used at its annual fundraising event. The Foundation records these contributions as both support and expense in the Statements of Activities. Total contributions for services and goods were \$89,902 and \$74,659 for the years ended September 30, 2016 and 2015, respectively, and are included as unrestricted revenues under the captions "Donations and Grants" on the Statements of Activities.

Donated services provided by volunteers in connection with the various programs are not recorded as contributions by the Foundation within the financial statements since they do not meet the requirements under the financial accounting standards. Donated services totaled 38,504 and 25,056 hours for the years ended September 30, 2016 and 2015, respectively.

**Reclassification**

Certain 2015 financial statement amounts have been reclassified to conform to the 2016 presentation.

**Subsequent Events**

The Foundation has evaluated subsequent events through January 24, 2017 which is the date the financial statements were available to be issued.

NOTE 3 - UNCONDITIONAL PROMISES TO GIVE, NET

The following are schedules of payments due relating to unconditional promises to give. These payments have been discounted using a rate of 4% and 5% for 2016 and 2015, respectively. Unconditional promises to give are expected to be realized in the following periods:

	<u>2016</u>	<u>2015</u>
Less than one year	\$ 261,980	\$ 6,000
One to five years	823,500	309,040
Thereafter	<u>58,512</u>	<u>113,712</u>
Total	1,143,992	428,752
Less: Allowance on long-term pledges	(42,875)	(42,875)
Less: Discount on long-term pledges	<u>(114,564)</u>	<u>(49,464)</u>
Unconditional promises to give, net	<u>\$ 986,553</u>	<u>\$ 336,413</u>

For the years ended September 30, 2016 and 2015, there were no write-offs of uncollectible promises to give.

**ZOO MIAMI FOUNDATION, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**SEPTEMBER 30, 2016 AND 2015**

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**NOTE 4 - INVESTMENTS**

Investments are presented in the financial statements at their fair market values and consist of the following at September 30:

	<u>2016</u>	<u>2015</u>
Money market funds and other	\$ 1,380,672	\$ 1,592,607
Stocks, options, and ETF's	4,552,943	4,868,197
Mutual funds	10,499,490	8,824,610
	<u>\$ 16,433,105</u>	<u>\$ 15,285,414</u>
	<u>2016</u>	<u>2015</u>
Interest and dividends	\$ 426,325	\$ 470,353
Net realized investment gain	269,242	301,179
Net unrealized investment gain (loss)	649,566	(1,088,415)
	<u>\$ 1,345,133</u>	<u>\$ (316,883)</u>

**NOTE 5 - FAIR VALUE MEASUREMENTS**

The FASB establishes a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements).

The three levels of the fair value hierarchy are described as follows:

Level 1

Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Foundation has the ability to access.

Level 2

Inputs to the valuation methodology include:

- quoted prices for similar assets or liabilities in active markets;
- quoted prices for identical or similar assets or liabilities in inactive markets;
- inputs other than quoted prices that are observable for the asset or liability;
- inputs that are derived principally from or corroborated by observable market data by correlation or other means

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3

Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset's or liability's fair value measurement level within the fair value of hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

**ZOO MIAMI FOUNDATION, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**SEPTEMBER 30, 2016 AND 2015**

NOTE 5 - FAIR VALUE MEASUREMENTS (Continued)

Money market funds and other invests in cash equivalents backed by government and treasury securities. These investments are valued at amortized cost, which approximates fair value.

Stocks, options, and exchange traded funds ("ETF's) are valued at the closing price reported on the active market on which the individual securities are traded.

Mutual funds are managed by independent investment advisors with discretionary investment authority. The mutual funds are valued at the closing price reported in the active market in which the individual securities are traded.

The preceding methods described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the Foundation believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date. The values assigned to certain investments are based upon currently available information and do not necessarily represent amounts that may ultimately be realized.

Because of the inherent uncertainty of valuation, those estimated fair values may differ significantly from the values that would have been used had a ready market for the investments existed and the differences could be material.

The following tables represent the Foundation's financial instruments measured at fair value on a recurring basis at September 30, 2016 and 2015 for each of the fair value hierarchy levels:

Fair Value Measurements at September 30, 2016				
Description	Total	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Other Unobservable Inputs (Level 3)
Assets:				
Money market funds and other	\$ 1,380,672	\$ 1,380,672	\$ -	\$ -
Stocks, options, and ETF's	4,552,943	4,552,943	-	-
Mutual funds	10,499,490	10,499,490	-	-
	<u>\$ 16,433,105</u>	<u>\$ 16,433,105</u>	<u>\$ -</u>	<u>\$ -</u>

Fair Value Measurements at September 30, 2015				
Description	Total	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Other Unobservable Inputs (Level 3)
Assets:				
Money market funds and other	\$ 1,592,607	\$ 1,592,607	\$ -	\$ -
Stocks, options, and ETF's	4,868,197	4,868,197	-	-
Mutual funds	8,824,610	8,824,610	-	-
	<u>\$ 15,285,414</u>	<u>\$ 15,285,414</u>	<u>\$ -</u>	<u>\$ -</u>

**ZOO MIAMI FOUNDATION, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**SEPTEMBER 30, 2016 AND 2015**

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**NOTE 6 - PROPERTY AND EQUIPMENT, NET**

Property and equipment consists of the following at September 30:

	2016	2015
Furniture, fixtures and equipment	\$ 249,620	\$ 494,736
Transportation equipment (including capital lease of \$59,194 and \$47,644 as of September 30, 2016 and 2015, respectively)	77,835	93,932
Computer equipment	207,248	290,971
Leasehold improvements	249,194	256,207
	<u>\$ 783,897</u>	<u>\$ 1,135,846</u>
Less: accumulated depreciation and amortization, including accumulated depreciation on capital leases of \$12,332 and \$47,644 as of September 30, 2016 and 2015, respectively.	<u>(508,742)</u>	<u>(862,696)</u>
	<u>\$ 275,155</u>	<u>\$ 273,150</u>

Total depreciation and amortization expense as of September 30, 2016 and 2015 was \$62,573 and \$59,080, respectively.

**NOTE 7 - OBLIGATION UNDER CAPITAL LEASES**

During 2016, the Foundation entered into a new capital lease for transportation equipment of approximately \$59,000. The leased transportation equipment is depreciated over an estimated useful life of four years. Principal payments of equipment under capital leases were approximately \$10,600 and \$9,000 for the years ended September 30, 2016 and 2015, respectively. As of September 30, 2015, the previous capital lease matured. Interest expense under capital leases for the years ended September 30, 2016 and 2015 was \$4,085 and \$254, respectively.

Future minimum lease payments under this capital lease obligation are as follows as of September 30:

	2017	\$ 17,676
	2018	17,676
	2019	17,676
	2020	2,947
Total minimum lease payments		<u>55,975</u>
Less: amount representing interest		<u>(7,427)</u>
Present value of lease payments		<u>\$ 48,548</u>

**ZOO MIAMI FOUNDATION, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**SEPTEMBER 30, 2016 AND 2015**

**NOTE 8 - TEMPORARILY RESTRICTED NET ASSETS**

The Foundation's temporarily restricted net assets consist of assets which have been restricted by the donor either as to the purpose or the passage of time. The time restrictions will be met in future periods and the purpose restrictions will be met when net assets are used for the specific programs.

The temporarily restricted net assets relate primarily to specific capital projects at Zoo Miami and other program activities of the Foundation. Temporarily restricted net assets at September 30, 2016 and 2015 consist of the following:

	<u>2016</u>	<u>2015</u>
Florida exhibit and other projects	\$ 3,673,407	\$ 2,147,140
Net appreciation on permanently restricted net assets	2,556,401	1,703,684
	<u>\$ 6,229,808</u>	<u>\$ 3,850,824</u>

**NOTE 9 - PERMANENTLY RESTRICTED ASSETS**

The Foundation has permanently restricted net assets of \$7,075,985 and \$6,887,439 as of September 30, 2016 and 2015, respectively. For the years ended September 30, 2016 and 2015 the permanently restricted net assets were composed of investments. The donors have instructed the Foundation that the principal cannot be expended; however, the earnings generated by the original donated principal are available to be expended for their specified purpose. Any earnings are included in temporarily restricted net assets and are expensed as appropriated (see Note 8).

	<u>2016</u>	<u>2015</u>
	Donated Principal	Donated Principal
Weeks Hospital endowment	\$ 1,872,286	\$ 1,872,286
Operating endowment	1,855,000	1,855,000
Katzenstein Education endowment	1,000,000	1,000,000
Ron Magill endowment	968,888	803,060
Landon and Cynthia Knight Family Amazon and Beyond endowment	350,000	350,000
Batchelor Foundation Amazon and Beyond endowment	300,000	300,000
Komodo Dragon endowment	200,000	200,000
Dr. James A. Kushlan S. Florida Wading Bird endowment	188,000	188,000
Children's Zoo endowment	125,000	125,000
Conservation endowment	84,775	84,775
Gamble Koala endowment	50,000	50,000
Amazon and Beyond endowment	39,052	39,052
Cobb Fountain endowment	10,000	10,000
Do Unto Others Felines for the Wild Endowment	17,500	-
Madden Florida endowment	10,484	7,766
Osheroff endowment	5,000	2,500
	<u>\$ 7,075,985</u>	<u>\$ 6,887,439</u>

**ZOO MIAMI FOUNDATION, INC.**  
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**NOTE 10 - ENDOWMENTS**

The Foundation's endowment consists of individual funds established for a variety of purposes. Its endowment is comprised of donor-restricted endowment funds and funds designated by the Board of Directors to function as endowments. As required by U.S. GAAP, net assets associated with endowment funds, including funds designated by the Board of Directors to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

**Interpretation of Relevant Law**

In June 2011 the State of Florida adopted the Florida Uniform Prudent Management of Institutional Funds Act ("FUPMIFA") which is effective July 1, 2012. The Foundation adopted FUPMIFA on July 1, 2012. The Foundation has interpreted FUPMIFA as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Foundation classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Foundation in a manner consistent with the standard of prudence prescribed by FUPMIFA.

The Foundation considers the following factors in making a determination to appropriate or accumulated donor-restricted endowment fund earnings:

- (1) The duration and preservation of the fund
- (2) The purposes of the Foundation and the donor-restricted endowment fund
- (3) General economic conditions
- (4) The possible effect of inflation and deflation
- (5) The expected total return from income and the appreciation of investments
- (6) Other resources of the Foundation
- (7) The investment policies of the Foundation

For the years ended September 30, 2016 and 2015, the Foundation has elected to not add appreciation for cost of living or other spending policies to its permanently restricted endowment for inflation and other economic conditions.

**Return Objectives and Risk Parameters**

The Foundation has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of income to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets on an inflation adjusted basis. Endowment assets include those assets of donor-restricted funds that the Foundation must hold in perpetuity or for a donor-specified period(s) as well as board-designated funds. Under this policy, as approved by the Board of Directors, the endowment assets are invested in a manner that is intended to achieve a competitive rate of return while assuming a moderate level of investment risk. The Foundation expects its endowment funds, over time, to provide a rate of return in excess of the original permanently restricted principal. Actual returns in any given year may vary.

**ZOO MIAMI FOUNDATION, INC.**  
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NOTE 10 - ENDOWMENTS (Continued)

**Strategies Employed for Achieving Objectives**

To satisfy its long-term rate-of-return objectives, the Foundation relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Foundation targets a diversified asset allocation that places emphasis on investments in equities and mutual funds to achieve its long-term return objectives within prudent risk constraints.

**Spending Policy and How the Investment Objectives Relate to Spending Policy**

The Foundation has a policy of appropriating for distribution each year 5% of the 3-year moving average of the prior month-end market values of its board designated endowment fund balance. However, from time to time at the discretion of the Board of the Directors they may adjust the policy up or down. In establishing this policy, the Foundation considered the long-term expected return on its endowment. The spending rate above is not applicable to the restricted funds of the endowment as the distributions are, instead, dictated by the specific needs of the purpose(s) or program(s) designated by the Board of Directors.

**Funds with Deficiencies**

From time to time, the fair value of assets associated with individual temporarily and permanently donor restricted endowment funds may fall below the level that the donor or FUPMIFA requires the Foundation to retain as a fund of perpetual duration.

**Summary of Endowment Net Assets September 30, 2016:**

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Donor-restricted endowment funds	\$ -	\$ 2,556,401	\$ 7,075,985	\$ 9,632,386
Board-designated endowment funds	4,472,295	-	-	4,472,295
Total endowment net assets	<u>\$ 4,472,295</u>	<u>\$ 2,556,401</u>	<u>\$ 7,075,985</u>	<u>\$ 14,104,681</u>

**Summary of Endowment Net Assets September 30, 2015:**

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Donor-restricted endowment funds	\$ -	\$ 1,703,684	\$ 6,887,439	\$ 8,591,123
Board-designated endowment funds	4,665,574	-	-	4,665,574
Total endowment net assets	<u>\$ 4,665,574</u>	<u>\$ 1,703,684</u>	<u>\$ 6,887,439</u>	<u>\$ 13,256,697</u>

**ZOO MIAMI FOUNDATION, INC.**  
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NOTE 10 - ENDOWMENTS (Continued)

**Changes in endowment net assets for the year ended September 30, 2016:**

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Endowment net assets, beginning	\$ 4,665,574	\$ 1,703,684	\$ 6,887,439	\$ 13,256,697
Interest and dividends	204,203	451,597	-	655,800
Investment change, net	193,949	410,202	-	604,151
Contributions	-	-	188,546	188,546
Amount appropriated for expenditure and released from restriction	(591,431)	(9,082)	-	(600,513)
Endowment net assets, ending	<u>\$ 4,472,295</u>	<u>\$ 2,556,401</u>	<u>\$ 7,075,985</u>	<u>\$ 14,104,681</u>

**Changes in endowment net assets for the year ended September 30, 2015:**

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Endowment net assets, beginning, as adjusted	\$ 5,620,745	\$ 1,951,044	\$ 6,540,593	\$ 14,112,382
Interest and dividends	174,441	290,954	-	465,395
Investment change, net	(276,938)	(505,340)	-	(782,278)
Contributions	-	-	346,846	346,846
Amount appropriated for expenditure and released from restriction	(852,674)	(32,974)	-	(885,648)
Endowment net assets, ending	<u>\$ 4,665,574</u>	<u>\$ 1,703,684</u>	<u>\$ 6,887,439</u>	<u>\$ 13,256,697</u>

The portion of perpetual endowment funds that is required to be retained permanently either by explicit donor stipulation or by FUPMIFA

\$ 7,075,985

There are pledges receivable that are part of permanently restricted net assets. However, as these pledges receivable have not been collected, these assets are not included within the spending calculation for the permanent fund or in the endowment net assets reported.

NOTE 11 - RETIREMENT PLAN

Effective January 1, 2000, the Foundation started a 401(K) retirement plan. The plan is for eligible employees who have reached the age of 21 and completed a 90 day employment period. The Foundation contributes a matching contribution of 50% of employee contributions up to 4% of compensation. The Foundation made contributions to the plan during the years ended September 30, 2016 and 2015 of \$15,514 and \$18,770, respectively.

**ZOO MIAMI FOUNDATION, INC.  
NOTES TO FINANCIAL STATEMENTS  
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NOTE 12 - TRANSACTIONS WITH MIAMI-DADE COUNTY AND ZOO MIAMI

**Zoo Miami Marketing**

The Foundation receives an annual grant from Miami-Dade County to create and execute a marketing plan for Zoo Miami. The grant is on a cost reimbursement basis. For the years ended September 30, 2016 and 2015, the Foundation received approximately \$1,269,000 and \$1,230,000, respectively, and these amounts are included as donations and grants in the Statement of Activities.

**Cultural Affairs Grant**

In September 2003, Zoo Miami was designated a Cultural Institution by Miami-Dade County Department of Cultural Affairs. In conjunction with this designation, the Foundation was awarded grants in the amounts of \$293,000 to use in its programs for each of the years ended September 30, 2016 and 2015. These grants are included within the caption "Donations and grants" in the Statements of Activities for the years ended September 30, 2016 and 2015. The Foundation is subject to various conditions related to these grants.

**Funds held on behalf of Zoo Miami/Contribution from Zoo Miami**

As of September 30, 2015, Zoo Miami agreed that \$955,138, previously recorded as a due to Zoo Miami, would be contributed by Zoo Miami to the Foundation. Accordingly, the Foundation has recorded \$870,363 and \$84,775 of temporarily and permanently restricted revenues, respectively, in their general ledger as of September 30, 2015.